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TO: Board of Education
Cc: Dr. Dale Ellis

FROM: Terry Jordan
Director of Child Nutrition

DATE: June 6, 2016

Re: 2016-2017 Child Nutrition Program Procurement Plan, Services and Bids

SUBJECT: CONSENT AGENDA

My recommendation for the following: Child Nutrition Program Procurement Plan;
Services and Bids as presented in the attached Bid Analysis Summary Report for the
2016-2017 SY are as follows:

Food, Supplies & Snack Bid: US Foods, Fort Mill
Milk: Pet Dairy
Food Service & Sanitation Service: SFS PAC
Ice Cream: Hershey Creamery
Bread: Flowers Bakery of Jamestown, LLC
Pest Control: Montgomery Pest Control
Grease Trap Service: Kearns Pumping Service
100% Juice 10oz: US Foods, Fort Mill
Sports Drink 20oz: US Foods, Fort Mill
Flavored Water 20 oz: US Foods, Fort Mill
Water 16.9oz: US Foods, Fort Mill
Produce: Piedmont Produce

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Montgomery County Bid Analysis Summary Sheet for 2016/2017

Yellow Highlight indicates the NEW or Roll Over Vendor Awarded for 2016/2017

Blue Highlight indicates the vendor Awarded for 2015/2016

	Bid Price for 2015/2016			Bid Price for 2016/2017	
Description of Items	US Foodservice Fort Mill	Sysco-Charlotte	Sysco-Raleigh	US Foodservice Fort Mill	
All Food, Kitchen Supply Items, Snacks & Beverages	Rebid - Direct to Manufacturer Prices are used. Estimated cost = \$661,716.39	Rebid - Direct to Manufacturer Prices are used. DID NOT BID!	Rebid - Direct to Manufacturer Prices are used. DID NOT BID!!	Bid Rolled Over. Direct to Manufacturer Prices are used.	Estimated cost = \$684,260.13

2016-2017 Pre-Bid Rolled Over to US Foods

Montgomery County Bid Analysis Summary Sheet for 2016/2017

	Bid Price for 2015/2016		Bid Price for 2016/2017	
Description of Items	Pet Dairy		Pet Dairy	
Milk, Sweet Low Fat 1%	\$0.25		\$0.25	
Milk, Skim	\$0.25		\$0.25	
Milk, Chocolate NON Fat	\$0.27		\$0.27	
Milk, Strawberry NON Fat	\$0.27		\$0.27	
Whole White	\$0.27		\$0.27	
		Bid Rolled Over. Slight increase in pricing is based from current USDA raw milk pricing.		Bid Rolled Over. No increase. Prices remain the same as 2015/2016

2016-2017 Pre-Bid roll over to PET Dairy. No price increase!

Montgomery County Bid Analysis Summary Sheet for 2016/2017

Description of Items	Bid Price for 2015/2016			Bid Price for 2016/2017
	Sanitech	ALCO	SFS Pac	SFS Pac
Hand Soap in dispenser foam soap				
Hand Lotion in dispenser	Rebid	Rebid	Rebid	
All Purpose Cleaner				
Sanitizer & Disinfectant Cleaner				
Window Cleaner				
Stainless Steel Cleaner				
Stainless Steel Polisher				
Degreaser				
Floor Cleaner				
Oven Cleaner (jell)				
Spray Bottles				
Bathroom Cleaner				
Bathroom Deodorizer Spray				
Cleaner (for non skid floors)				
Descaler for Dishwasher				
Quat Paper				
Dish Detergent for Dishwasher				
Rinse Aide w/Drying Agent for Dishwasher				
Dish Detergent for Sink (pot&pan tilly)				
Liquid Bacteria/Digester Spotter				
Laundry Detergent, Powder				
Laundry Detergent, Liquid				
Small Wash Buckets				
Bottom Line Total	2563.70 per month	\$1,699.50 per month	\$1,573.61 per month	1573.61 per month

2016-2017 Pre-Bid award Rolled Over to SFS Pac. No price increase!

Montgomery County Bid Analysis Summary Sheet for 2016/2017

Priced Per Dozen	Bid Price for 2015/2016			Bid Price for 2016/2017		
	Blue Bunny	Pet Dairy	Hershey	Hershey		
Ice Cream, Cup low-fat 4 oz.	DID NOT BID	DID NOT BID	\$0.25	\$0.25		
Frozen Yogurt Cup 4 oz			\$0.33	\$0.33		
Ice Cream Cup, no sugar added 4 oz			\$0.33	\$0.33		
Juice Bar on Stick, with real fruit juice			\$0.25	\$0.25		
Ice Cream Bar on Stick, Vanilla w/Choco coating			\$0.25	\$0.25		
Ice Cream Bar on Stick, Fudge			\$0.25	\$0.25		
Ice Cream Bar on Stick, Sherbert w/Vanilla IceCream			\$0.25	\$0.25		

2016-2017 Pre-Bid Rolled Over to Hershey. No price increase!

Montgomery County Bid Analysis Summary Sheet for 2016/2017

	Bid Price for 2015/2016		Bid Price for 2016/2017	
Description of Items	Flowers Bakery	Bid roll over. Prices remain the same as 2014-2015.	Flowers Bakery	Bid roll over. 5% increase in pricing for 2016-17
Bread, Thick Wheat 20 oz.	\$1.50	Slice	\$1.58	Slice
Bread, Wheat Hot Dog Buns	\$2.40	16 ct	\$2.52	16 ct
Bread, Wheat Hamburger Buns	\$2.36	16 ct	\$2.48	16 ct
Bread, Wheat Subs 3 oz.	\$3.00	12 ct	\$3.15	12 ct
<u>TOTAL</u>	<u>\$9.26</u>		<u>\$9.73</u>	

2016-2017 Pre-Bid rolled over to Flowers Bakery. 5% price increase from previous year.

Montgomery County Bid Analysis Summary Sheet for 2016/2017

	Bid Price for 2015/2016			Bid Price for 2016/2017	
Description of Items	Montgomery Pest Control	Terminix	Wolfpack Pest Control	Montgomery Pest Control	
Spraying each cafeteria per month and keeping pest and rodent problems under control	\$28.00 per month per school	Did not bid	Did not bid	\$28.00 per month per school	

2016-2017 Pre-Bid rolled over to Montgomery Pest Control for 2016-2017. No Price Increase!

Montgomery County Bid Analysis Summary Sheet for 2016/2017

	Bid Price for 2015/2016			Bid Price for 2016/2017	
Description of Items	Kearns Pumping Service	Marlin's Septic Service	HurleyBackhoe	Kearns Pumping Service	
Remove and Clean Grease Traps in School Cafeteria	\$4,200.00	Did not bid	Did not bid	\$4,220.00	
	estimate			estimate	

2016-2017 Pre-bid rolled over to Kearns Pumping Service. No Price Increase.

Montgomery County Bid Analysis Summary Sheet for 2016/2017

Description of Items	Bid Price for 2015/2016			Bid Price for 2016/2017		
	Coca Cola	Sysco	US Foods	US Foods		
Juice 100% 10 oz. Bottles/24	Disqualified due to failure to	Did not bid	\$14.25	\$14.25		
Water 16.9 oz./24	include signatures at the time		\$4.49	\$4.85		
Flavored Water 16.9oz /24	of bid.		\$8.20	\$8.20		
Sports Drinks 12 oz./24			19.83	\$11.55		

2016-2017 Pre-bid rolled over to US Foods. Slight increase in water. Sports drinks changed from 20oz to 12oz and change in price to justify.

Montgomery County Bid Analysis Summary Sheet for 2016/2017

	Bid Price for 2015/2016		Bid Price for 2016/2017	
Description Of Item	Piedmont Produce		Piedmont Produce	
Bids for produce are based on market value at the time of purchase.	\$119,988.50		\$102,131.12+	

2016-2017 Pre-Bid roll Over to Piedmont Produce. This bid is part of the NC Alliance bid. Bid is based on top 14 items, 6 of which are fixed cost for the year.
 We will continue to purchase fruit and vegetables for the schools pending participating in the Fresh Fruit & Vegetables Program for SY 2016-17.